

FY21 Operational Highlights

Executive Summary - Operational Performance in FY21

- **Transmission Business:**
 - **System availability:** Transmission Lines are operated at **99.87%** (average) availability
- **Distribution Business:**
 - **Supply Reliability:** Maintained supply reliability of **99.99%** during the year
 - **Units sold:** Sold **7,169 million units** during the year vs. 8455 million units in FY20
 - **Distribution Loss:** Distribution loss is improving consistently and came at **7.82%** during the year
 - **Collection Efficiency:** Collection efficiency in FY21 is back to normal levels at **100.6%**
 - **E-payment:** E-payment as a % of total collection has grown significantly at **67.2%** in FY21 vs. 48.6% in FY20

AEML : Operational Highlights FY21 vs. FY20

Transmission business

Distribution business

	Availability	Network length	Consumers	Distribution Losses
FY21	99.87%	572 ckt km	3.06 million	7.82%
FY20	99.78%	567 ckt km	3.05 million	7.37%

- Distribution loss increased marginally to 7.82%

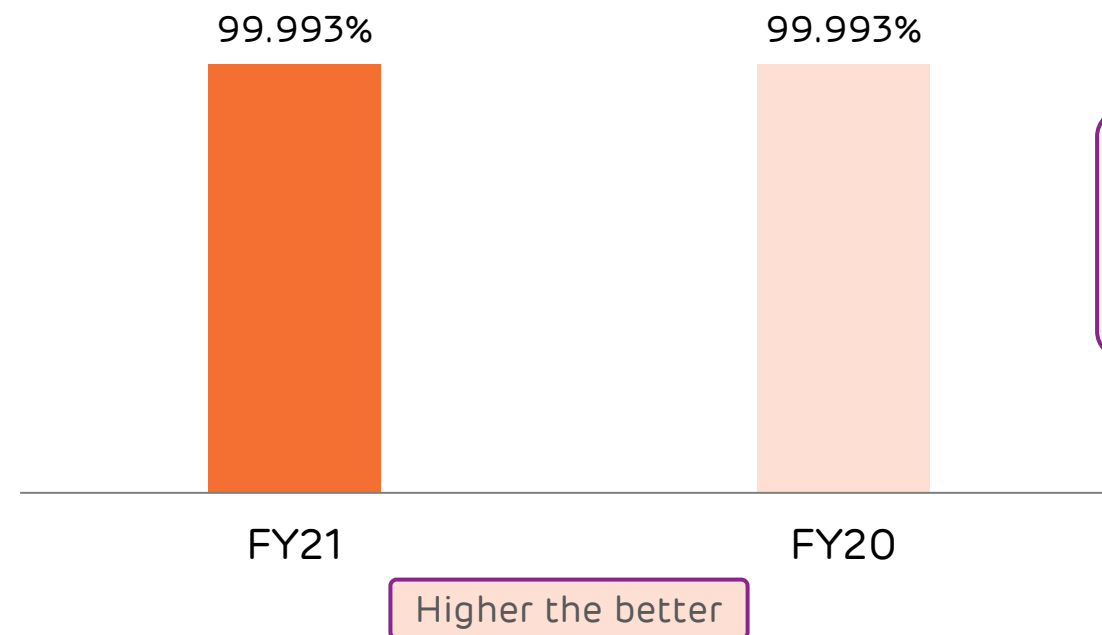
Distribution business

	Supply Reliability (ASAI)	Units Sold (MU's)	Collection Efficiency	E-payments
FY21	99.993%	7,169	100.58%	67.17%
FY20	99.993%	8,455	99.17%	48.62%

- Collection efficiency increased to 100.58% due to past recoveries
- E-payments increased to 67.17%

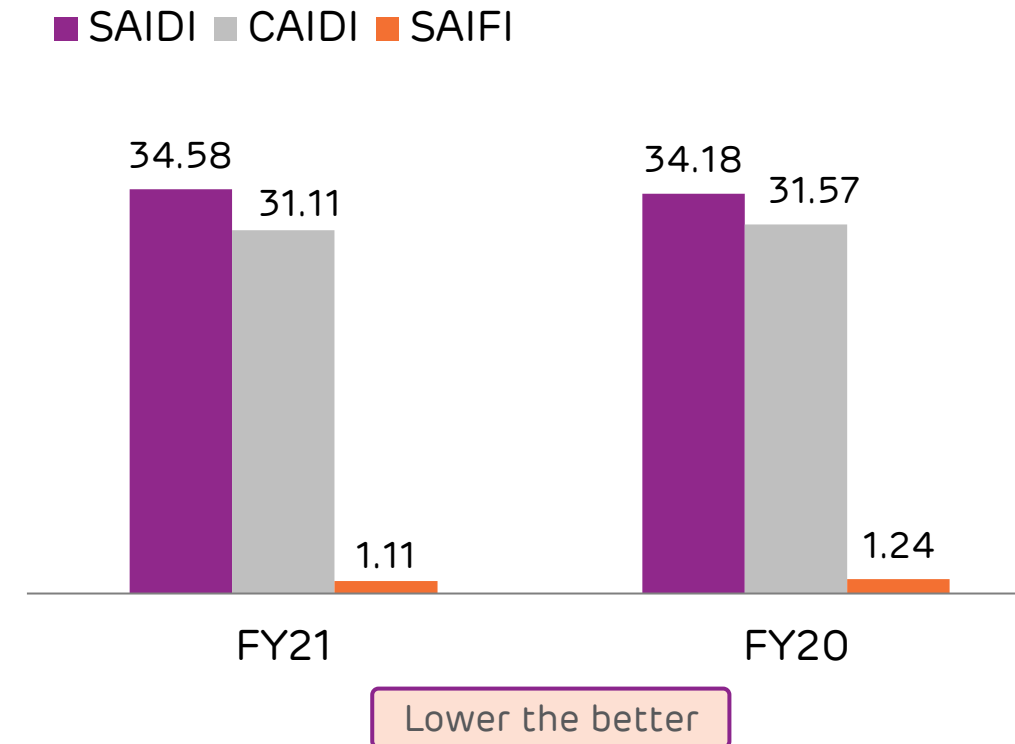
AEML : Key Operating Metrics FY21 vs. FY20

Supply Reliability (ASAI) (%)



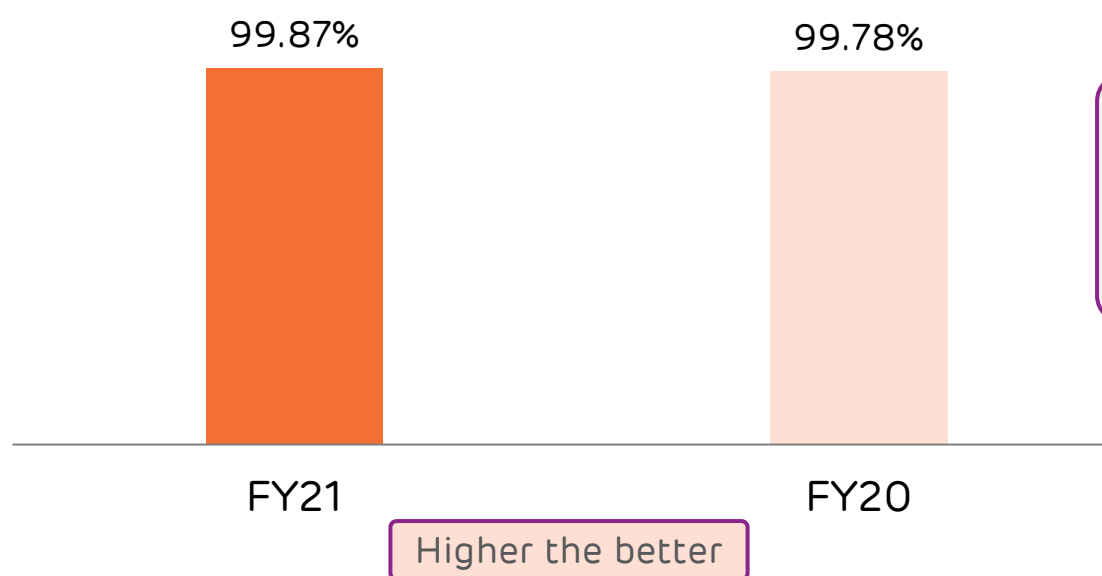
Maintained supply reliability of more than 99%

SAIDI (mins), SAIFI (nos.) and CAIDI (mins)⁽¹⁾



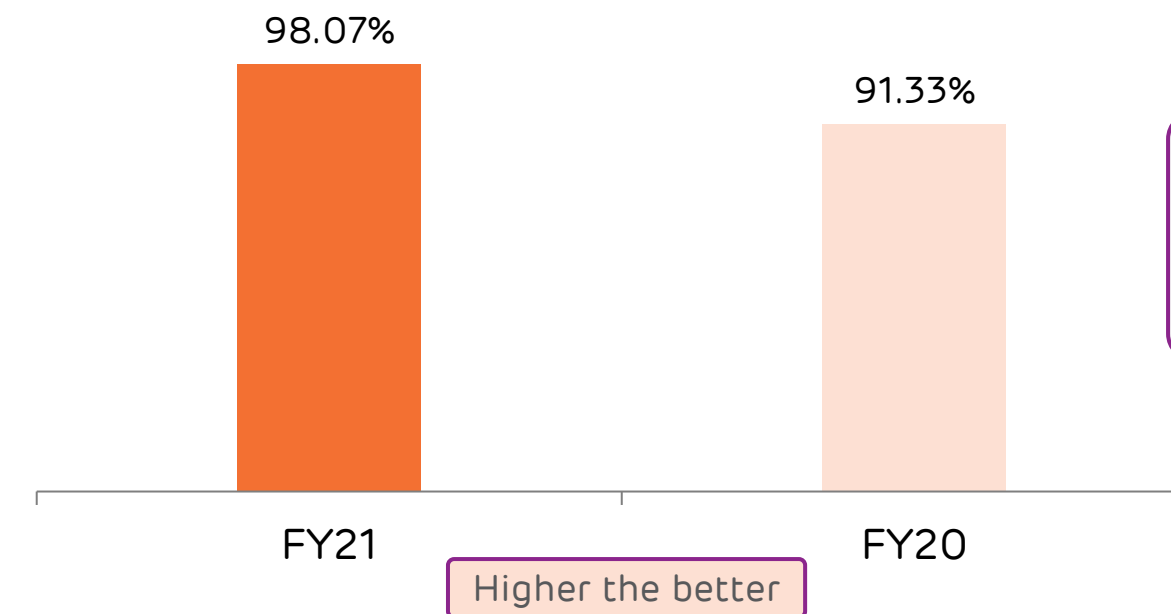
Consistently Improving reliability parameters

Transmission availability (%)



Transmission availability above 99%

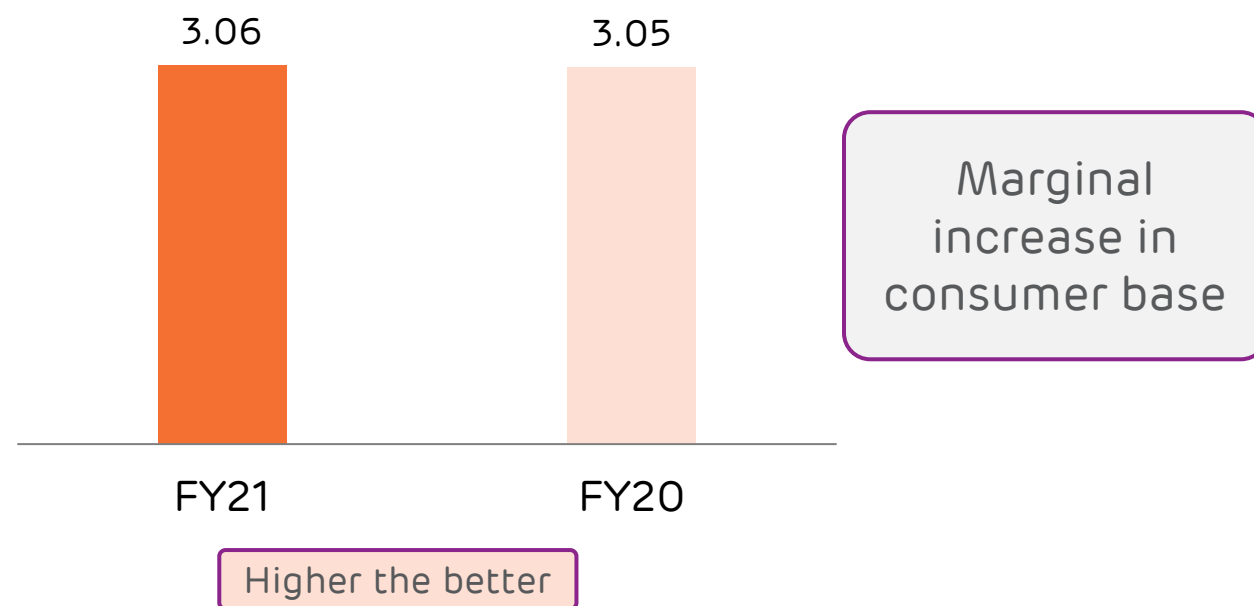
Plant Availability - DTPS (%)



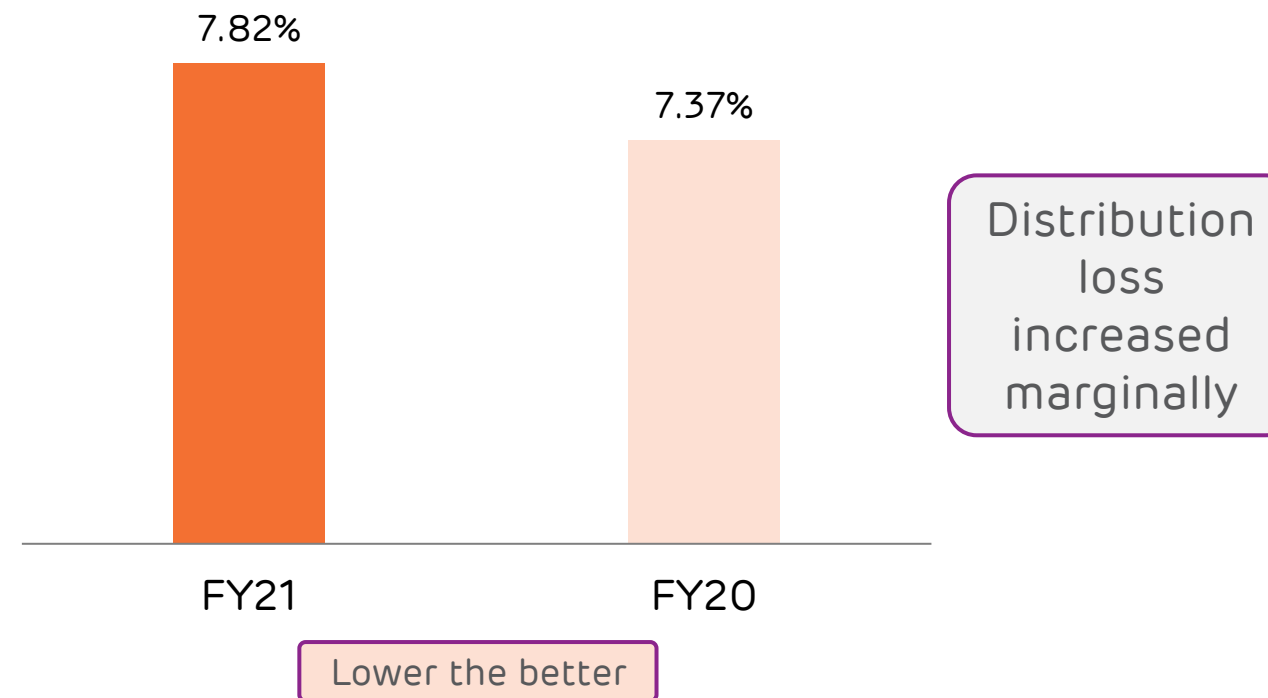
Plant availability at Dahanu back to normal

AEML : Key Operating Metrics FY21 vs. FY20

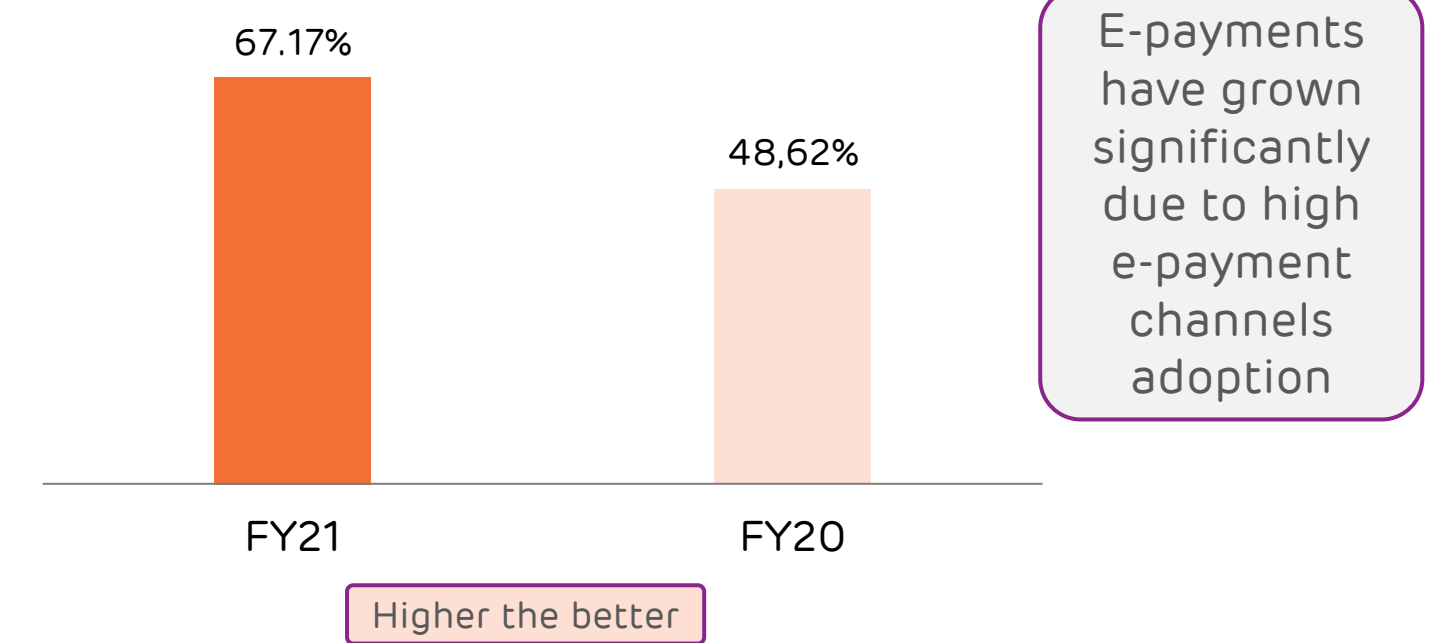
Consumer base (million)



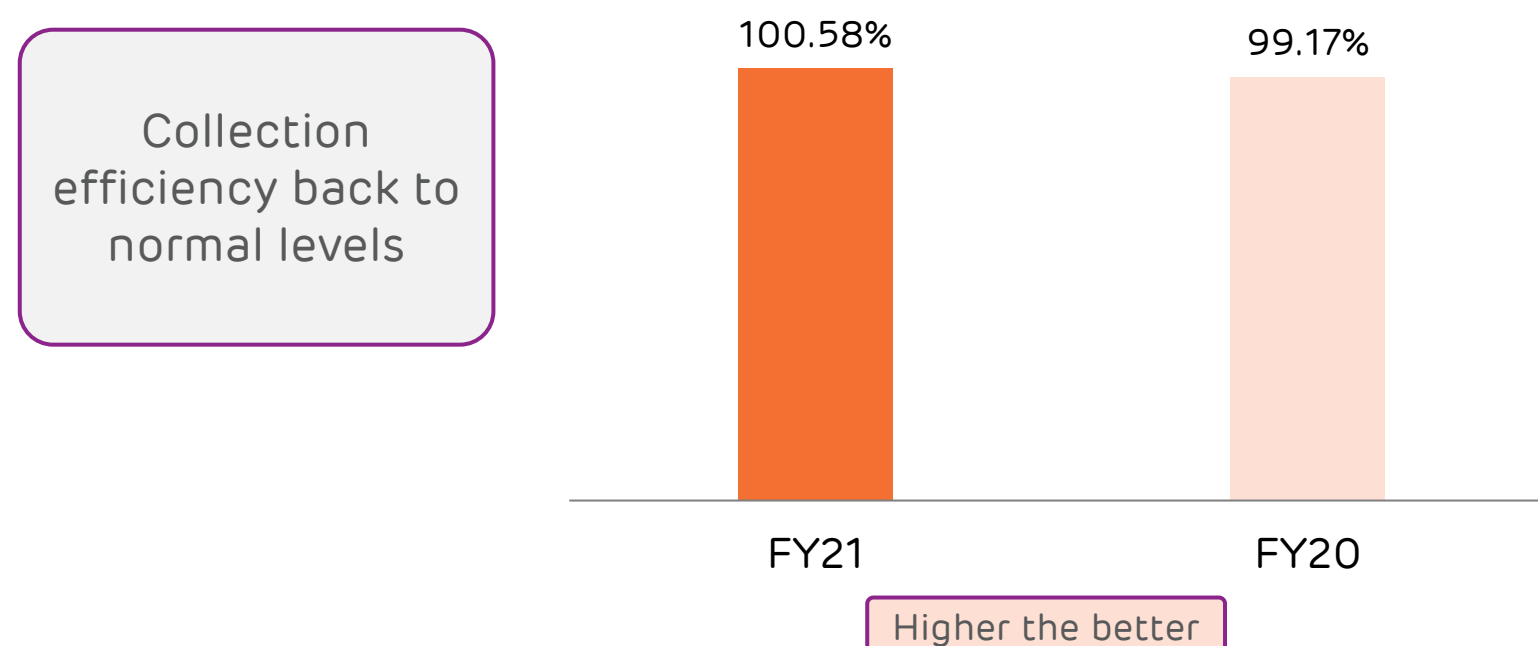
Distribution Loss (%)



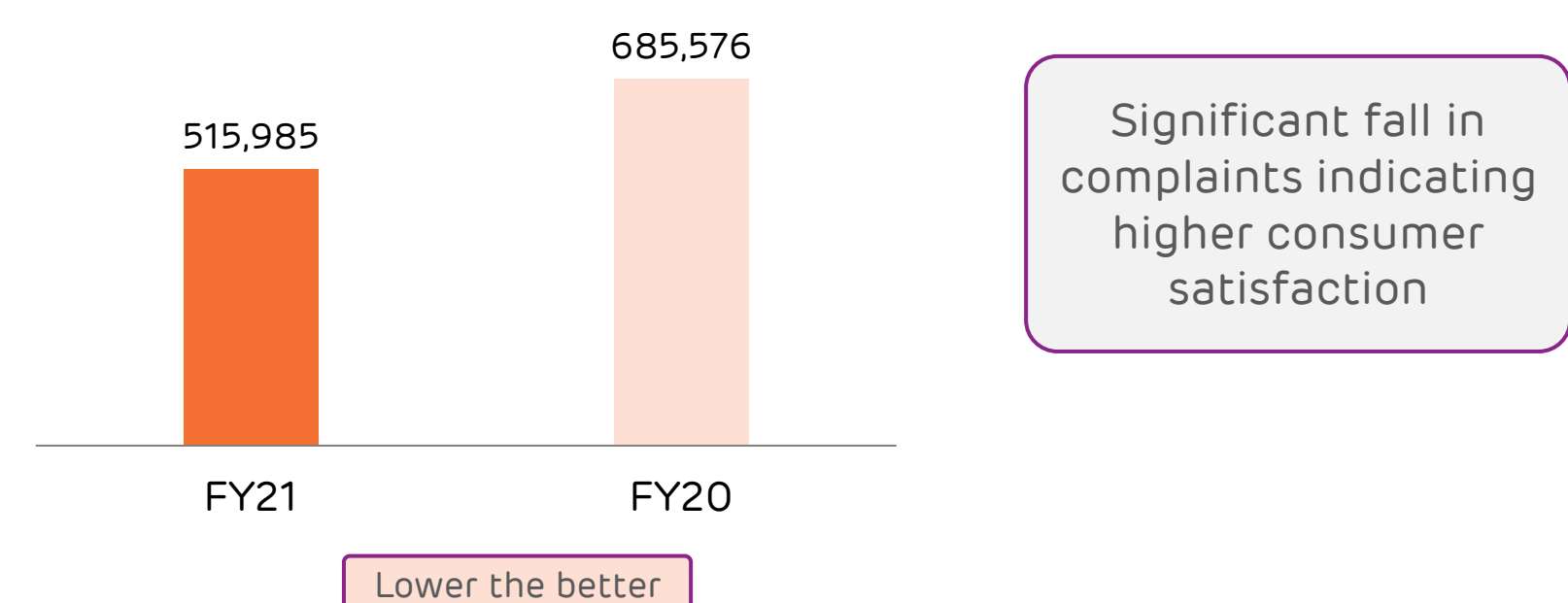
E-payment (% of total collection)



Collection Efficiency (%)



Number of Complaints





FY21 Financial Highlights

Financial Highlights FY21 vs FY20 – Snapshot

	FY21	FY20
Operating Revenue	6,048	7,532
Operating EBITDA	2,078	1,882
PAT	259	50
Cash Profit	1,098	660

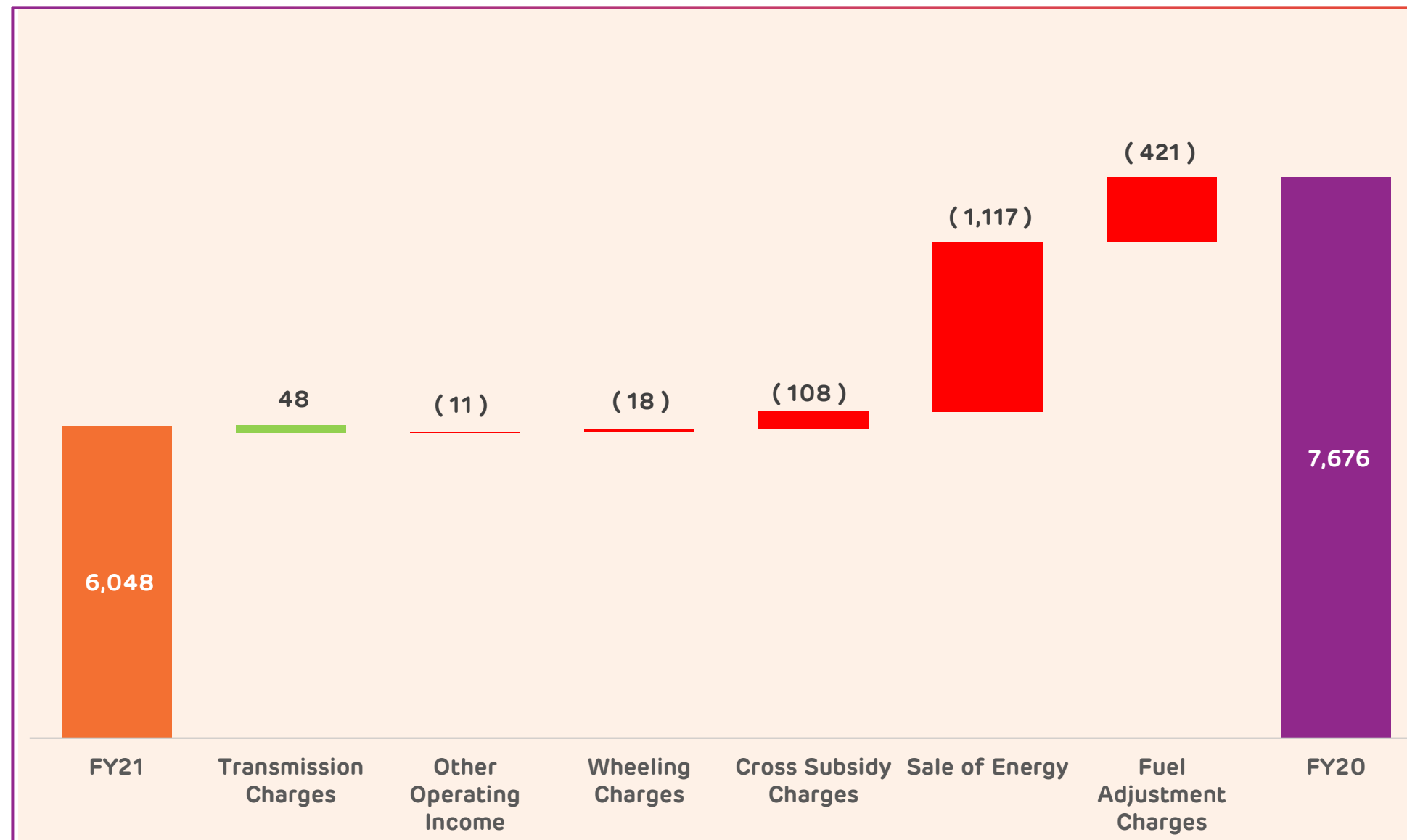
Business saw drop in revenue driven by lower power demand, however, EBITDA and PAT grew on yoy basis

Note: Cash profit calculated as PAT + Depreciation + Deferred Tax + MTM option loss

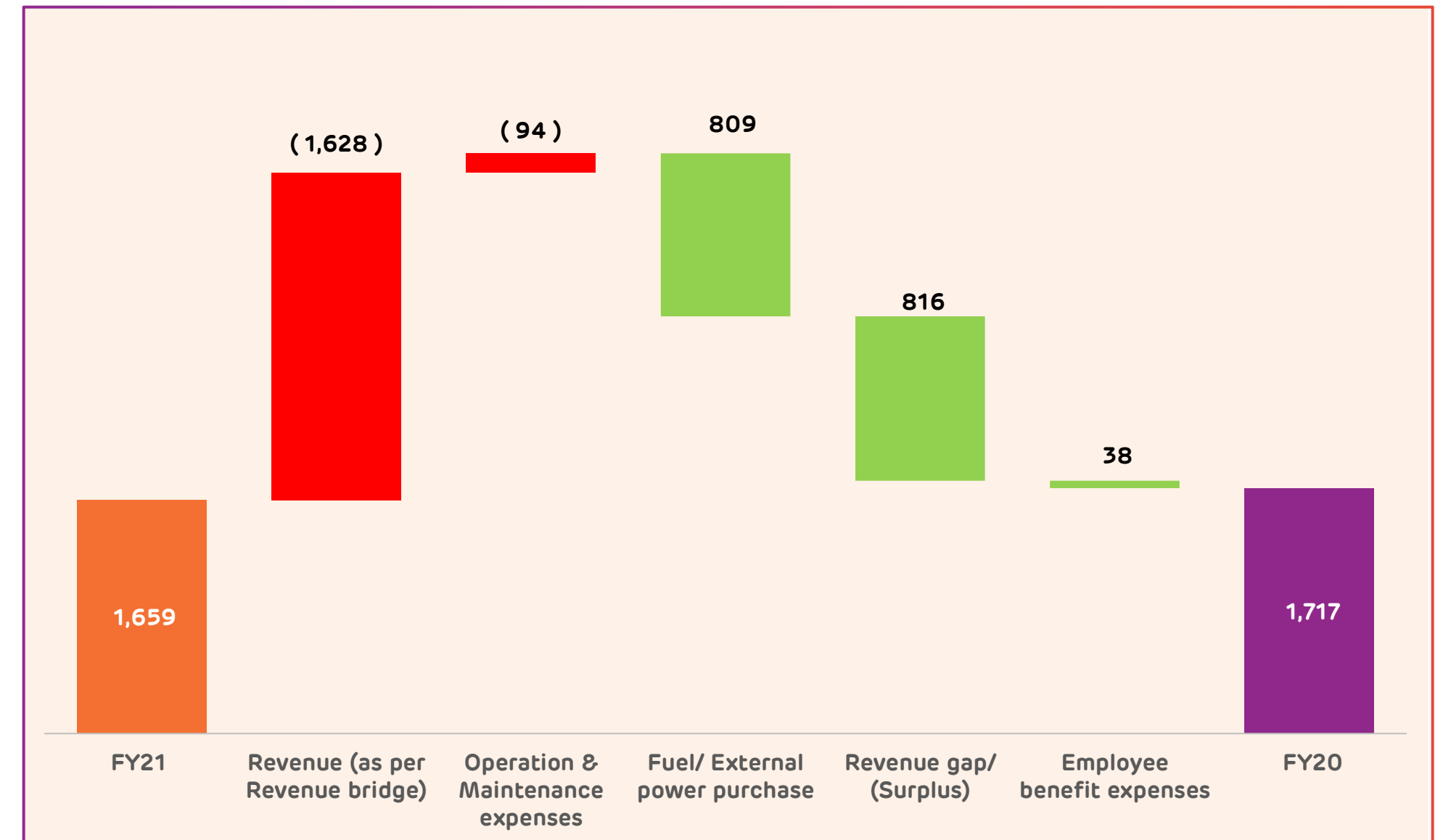


Revenue and Operating EBITDA Bridge FY21

FY21 – Revenue bridge YoY



FY21 – Operating EBITDA bridge YoY



Note: FY20 Revenue of Rs. 7,676 Crs and EBITDA of Rs. 1,717 Crs in above bridge chart includes Rs. 144 Crs of one-time revenue as per MERC order



Q4FY21 Operational and Financial Highlights

ATL: Operational Highlights Q4FY21 vs Q4FY20

Transmission business

Distribution business

	Availability	Network length	Consumers	Distribution Losses
Q4FY21	99.83%	572 ckt km	3.06 million	7.56%
Q4FY20	99.96%	567 ckt km	3.05 million	5.58%

- Added transmission network of 1,756 ckt km in Q4
- Distribution loss increased to 7.56% in Q4

Distribution business

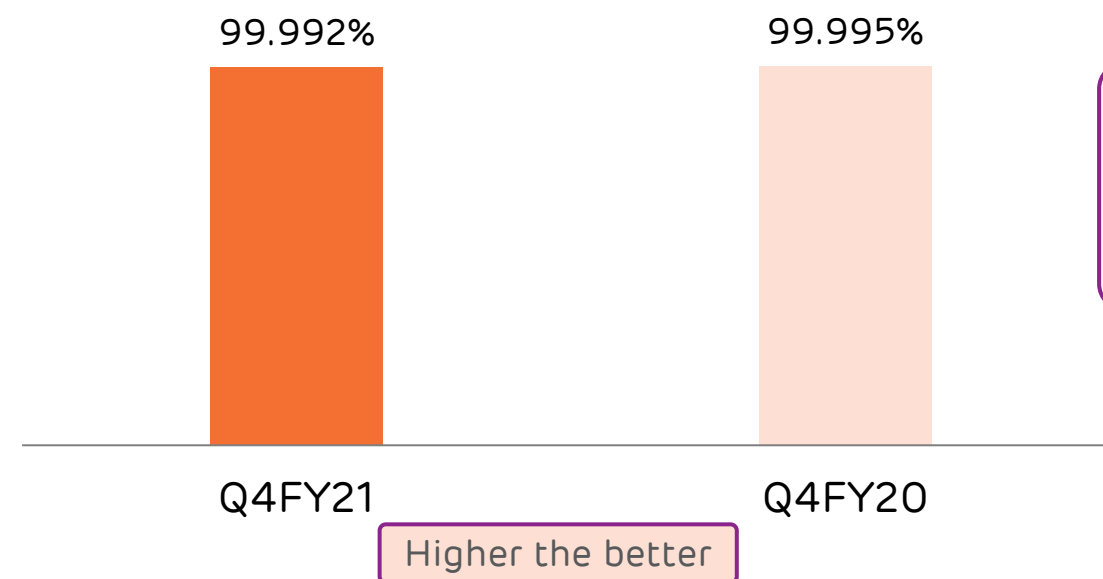
	Supply Reliability (ASAI)	Units Sold (MU's)	Collection Efficiency	E-payments
Q4FY21	99.992%	1,826	114.22%	60.9%
Q4FY20	99.995%	1,808	95.29%	52.07%

- Collection efficiency increased to 114.22% in Q4 due to past recoveries
- E-payments increased to 60.9%

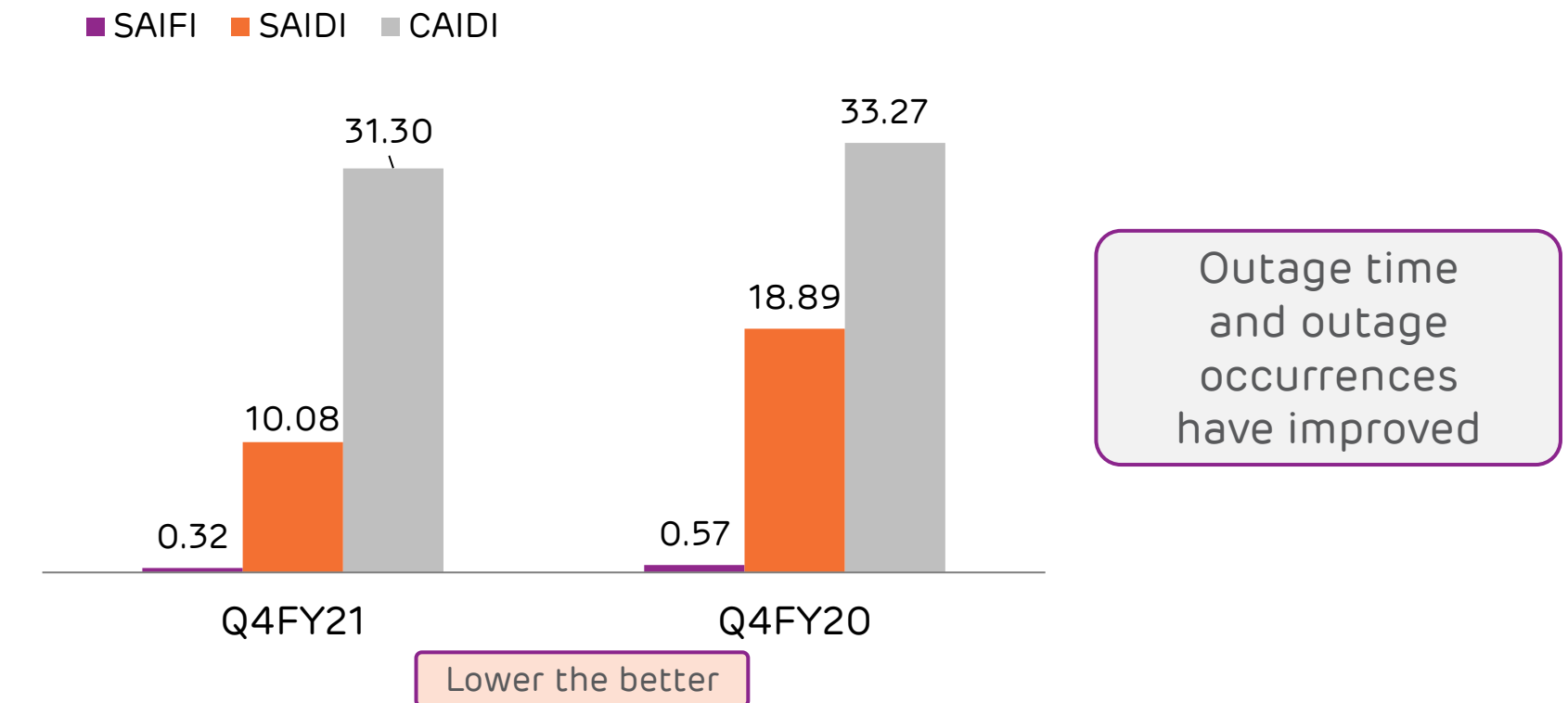
Notes: 1) ASAI - Average Service Availability Index

ATL: Distribution Utility (AEML) – Key Operating Metrics Q4FY21 vs. Q4FY20

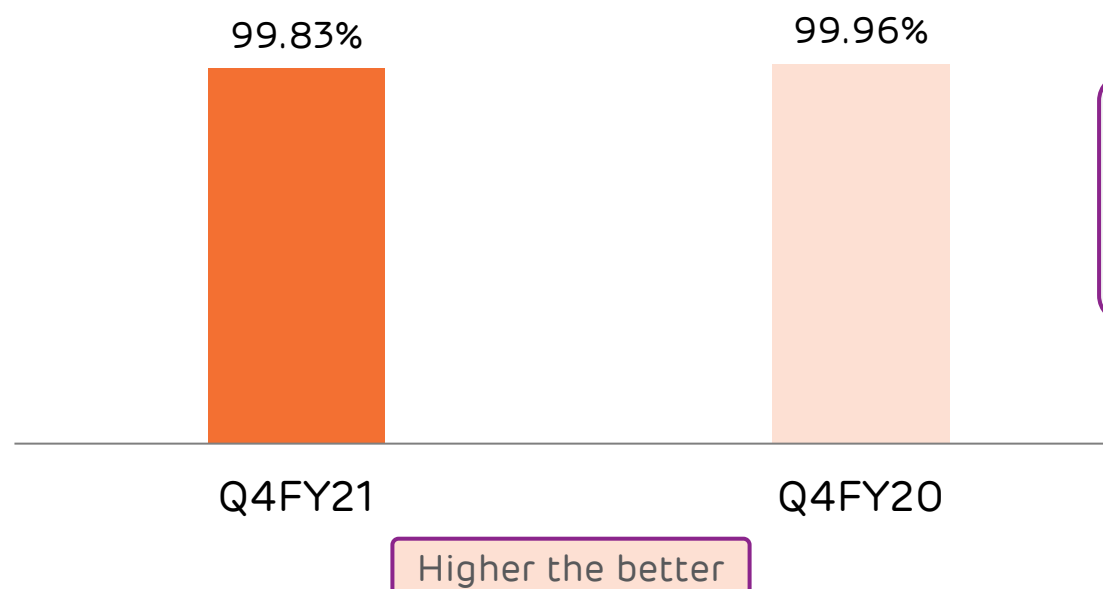
Supply Reliability (ASAI) (%)



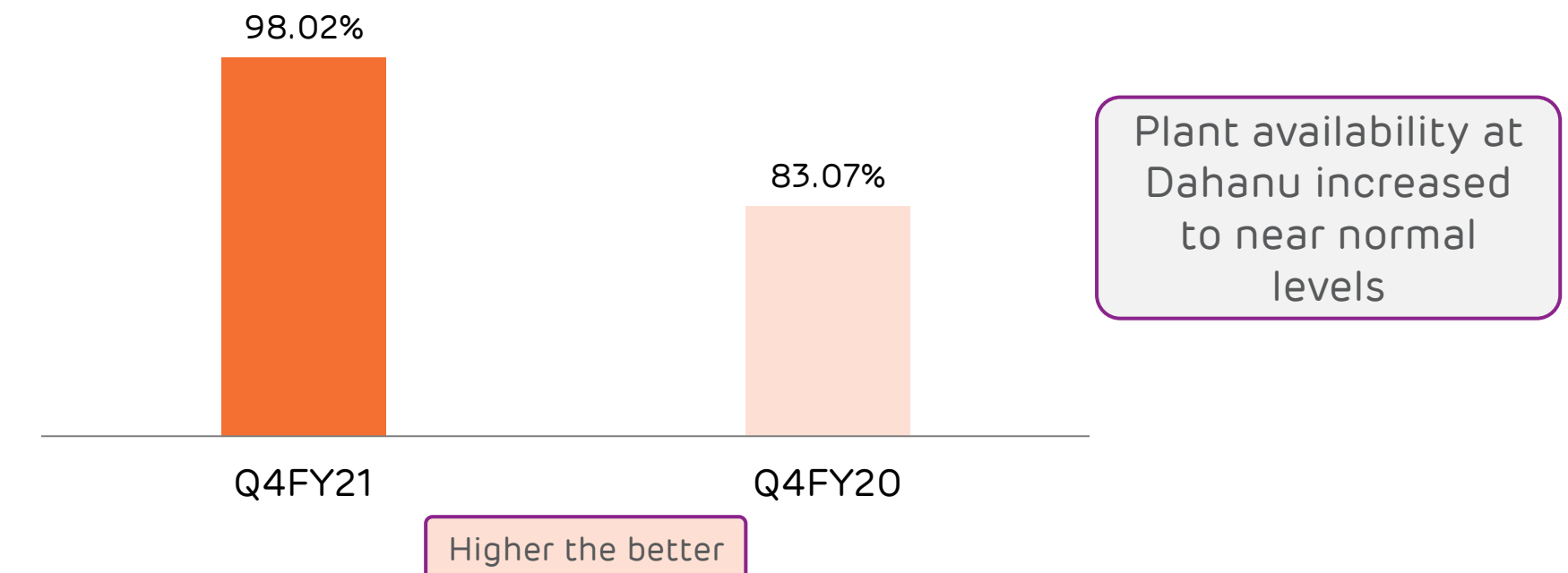
SAIDI (mins), SAIFI (nos.) and CAIDI (mins)⁽¹⁾



Transmission availability (%)

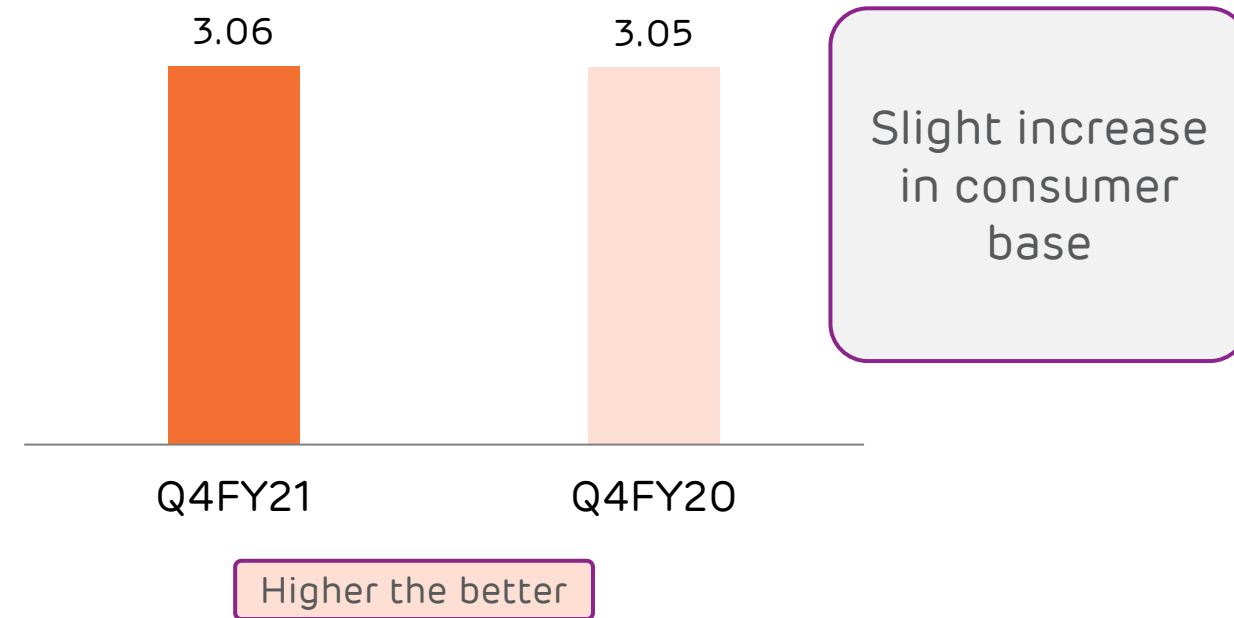


Plant Availability - DTPS (%)

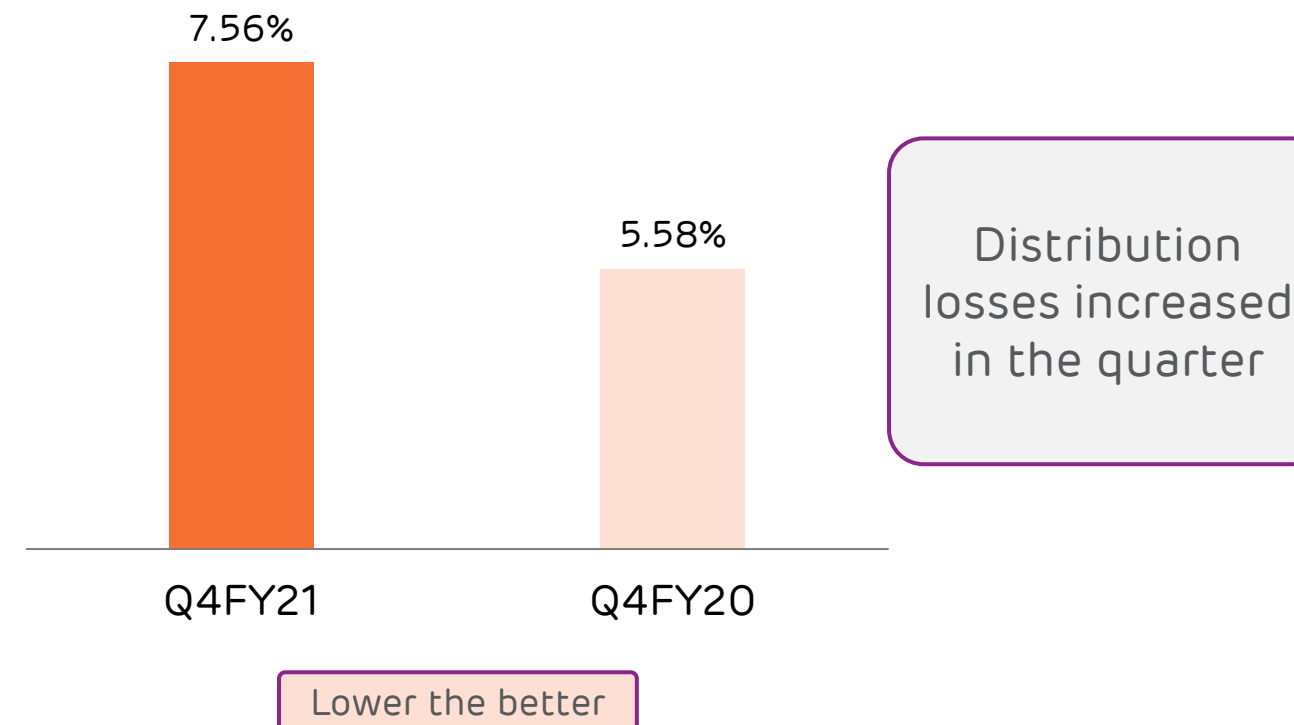


ATL: Distribution Utility (AEML) – Key Operating Metrics Q4FY21 vs. Q4FY20

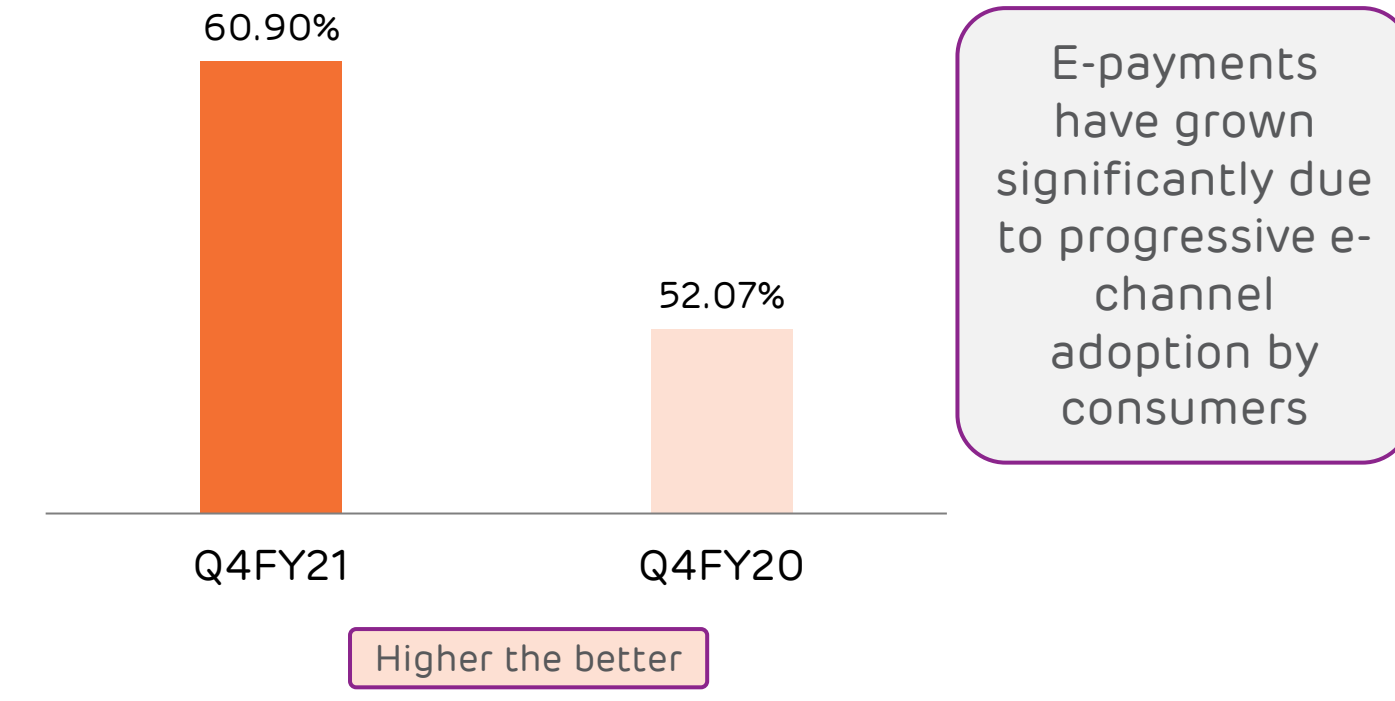
Consumer base (million)



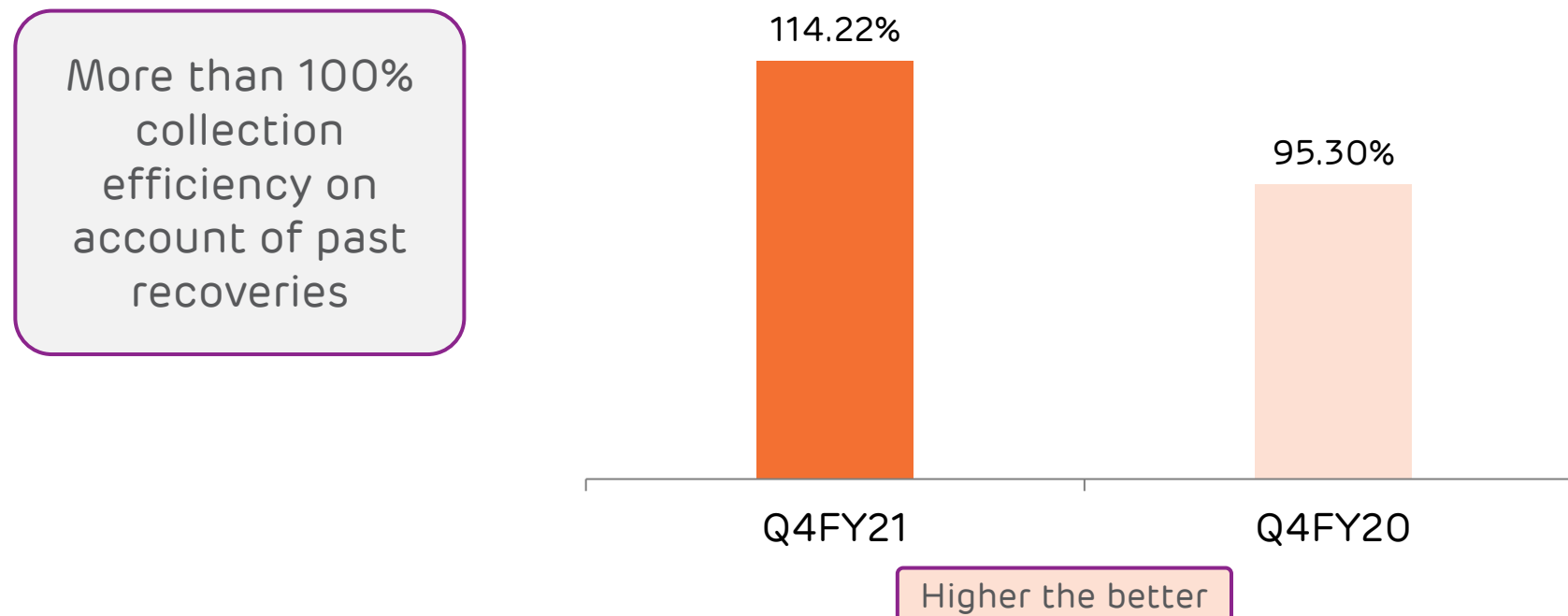
Distribution Loss (%)



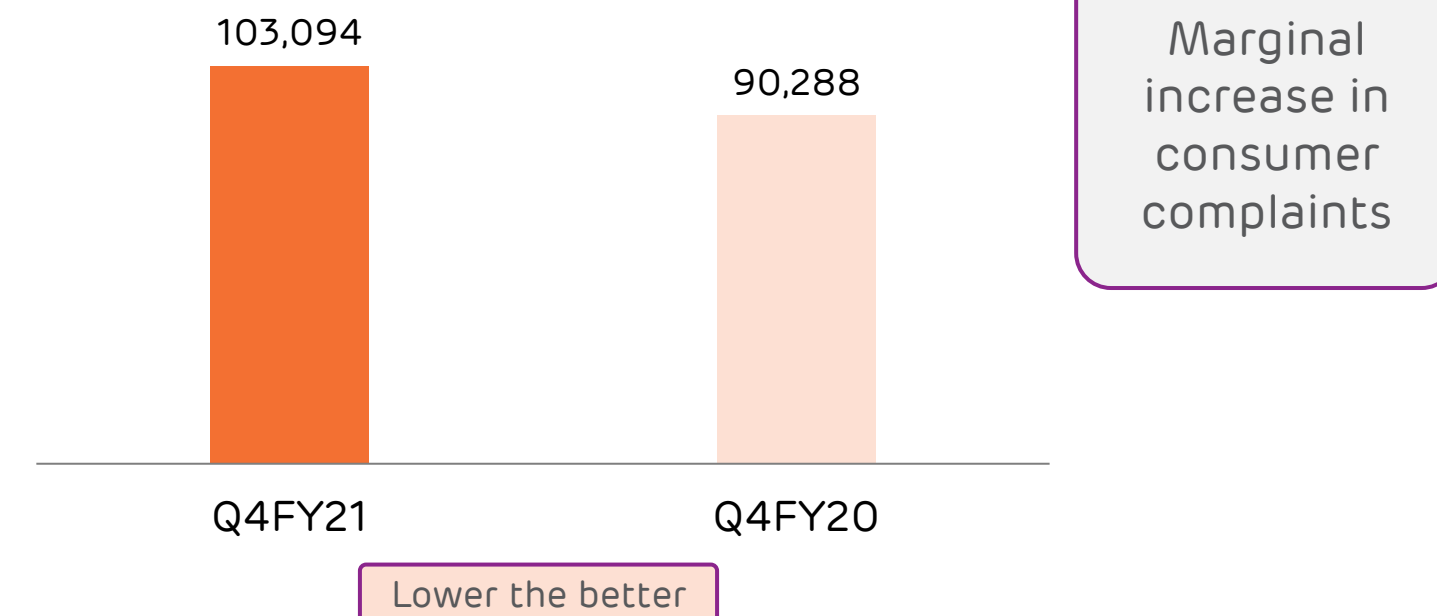
E-payment (% of total collection)



Collection Efficiency (%)



Number of Complaints



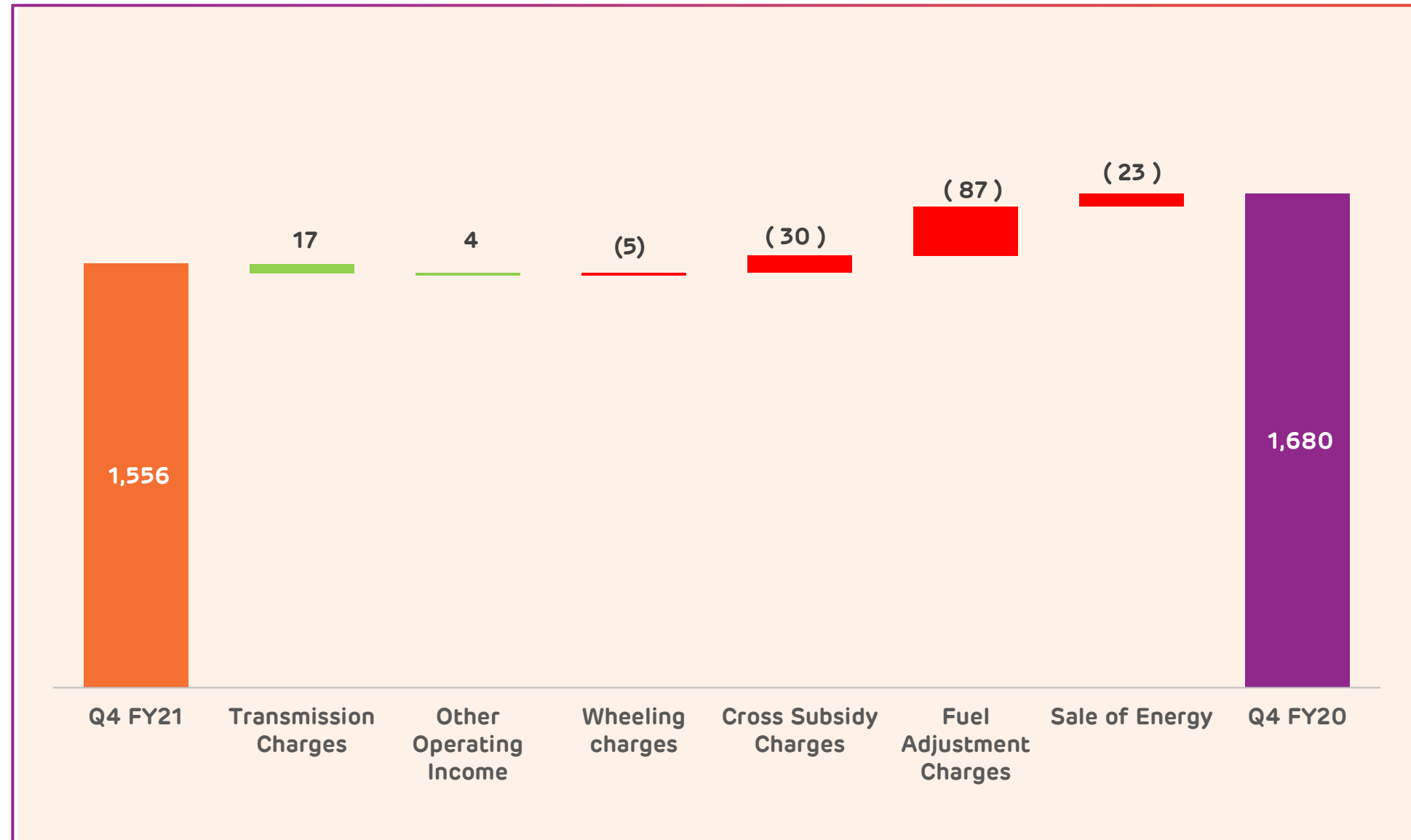
ATL: Financial Highlights Q4FY21 vs Q4FY20 – Snapshot

	Distribution	
	Q4FY21	Q4FY20
Operating Revenue	1,556	1,536
Operating EBITDA	488	556
PAT	71	(126)
Cash Profit	261	64

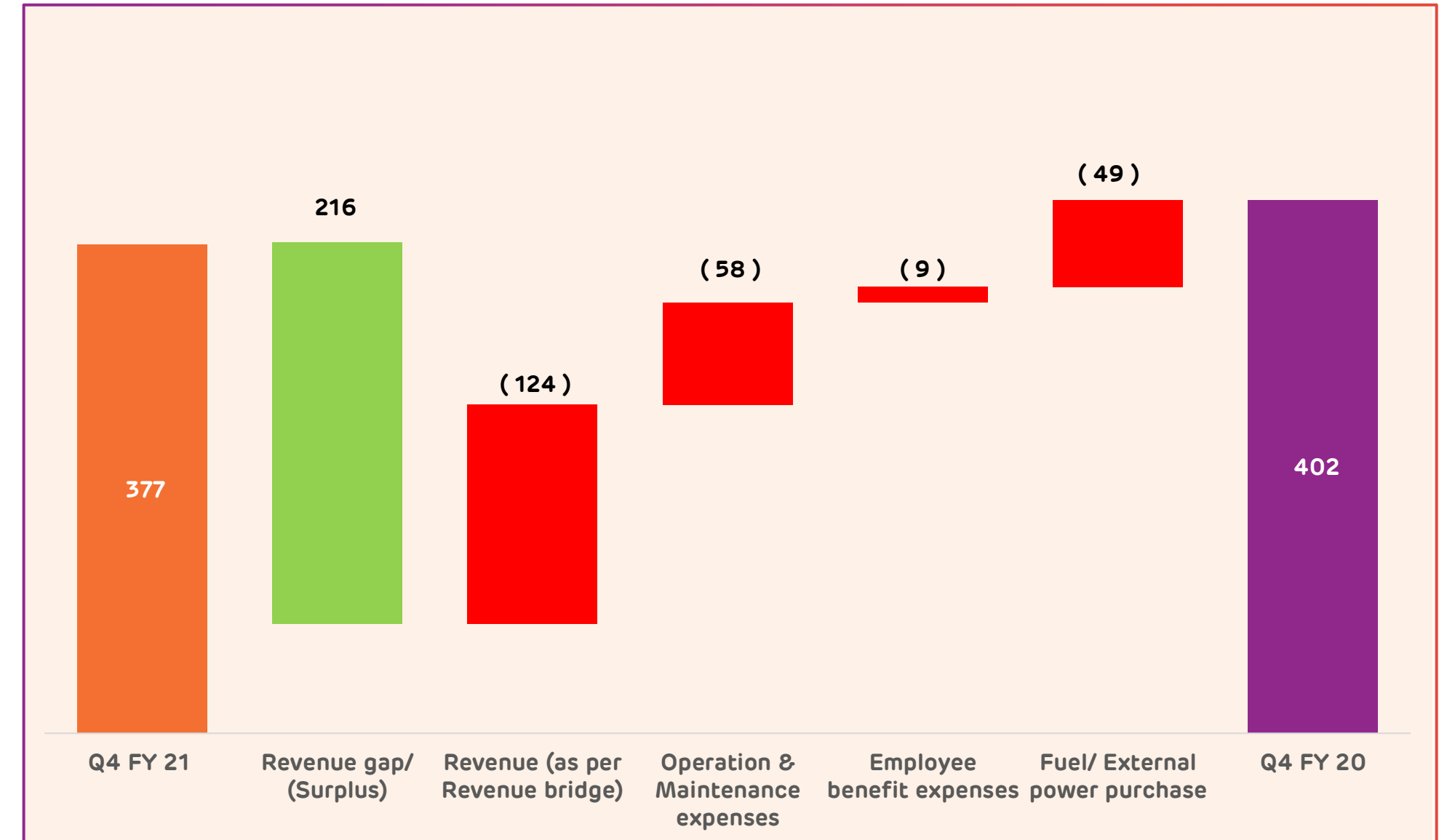
Business revenue increased with firm power demand resulting into strong performance at EBITDA and PAT level

ATL: Distribution Utility - Revenue and Operating EBITDA Bridge Q4FY21

Q4FY21 – Revenue bridge YoY



Q4FY21 – Operating EBITDA bridge YoY



Note: Q4FY20 Revenue of Rs. 1,680 Crs and EBITDA of Rs. 402 Crs in above bridge chart includes Rs. 144 Crs of one-time revenue as per MERC order



Thank You